

ACCELEWARE LTD.
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014

This management's discussion and analysis of financial condition and results of operations ("MD&A") should be read together with Acceleware Ltd.'s ("Acceleware" or the "Company") unaudited interim condensed financial statements and the accompanying notes for the three and nine months ended September 30, 2014, which were prepared in accordance with International Financial Reporting Standards ("IFRS"), and the audited annual financial statements, accompanying notes and MD&A for the year ended December 31, 2013, which have been prepared in accordance with IFRS. Additional information relating to the Company is available on the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com under Acceleware Ltd.

This MD&A is presented as of November 25, 2014. All financial information contained herein is expressed in Canadian dollars unless otherwise indicated.

Forward Looking Statements

Certain statements contained in this MD&A constitute forward-looking statements. These statements relate to future events or the Company's future performance. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. The Company believes that the expectations reflected in these forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in this MD&A should not be unduly relied upon by investors. These statements speak only as of the date of this MD&A and are expressly qualified, in their entirety, by this cautionary statement.

In particular, this MD&A may contain forward-looking statements, pertaining to the following:

- the expectation of Acceleware's ability to continue operating as a going concern, fund its operations through the sale of its products and services, and access external financing if required;
- projections of sales increases through focus on the oil and gas exploration and development market, increasing the number of independent software vendor ("ISV") partners, and continuous performance improvements;
- potential benefits to Acceleware's customers, including cost savings and increases to cash flow and productivity;
- the future growth prospects for radio frequency heating technology for heavy oil and oil sands based on technical and economic feasibility analyses performed to date;
- advantages to using Acceleware's products and services;
- the demand for new products currently under development at the Company;
- ease and efficiency of implementing Acceleware's products and services; and
- supply and demand for Acceleware's primary products and services.

With respect to forward-looking statements contained in this MD&A, the Company has assumed, among other things:

- that the cost savings initiatives taken to date, coupled with the future revenue and cash flow expected by the Company's management ("Management") will be sufficient to fund future operations - this assumption being subject to the risk and uncertainty that the Company may not generate enough cash flow from operating activities to meet its capital requirements and that the Company may not be able to secure additional capital resources from external sources to fund any shortfall. Operating cash flow may be negatively affected by general economic conditions, increased competition, increased equipment or labour costs, and adverse movements in foreign

currencies. Should the Company experience a cash flow shortfall from operating activities, Management's contingency plan may not be sufficient to reverse the shortfall;

- that the preliminary analyses the company has performed to date regarding the technical and economic feasibility of radio frequency technology for heating of heavy oil and oil sands will be confirmed in practise;
- that it will be able to increase sales of its products and services by focusing on key vertical markets, increasing the number of ISV partners, and continuously improving its products – which is subject to the risks that sales in core vertical markets may be negatively affected by general economic conditions, that the Company may not be able to successfully attract and integrate its offerings into ISVs' products and that its research and development efforts may be unable to develop continuous improvements; and
- that it will be able to withstand the impact of increasing competition – which is subject to the risk that the adoption of graphics processing unit (“GPU”) computing (and any future hardware platform utilized by the Company) may be negatively affected by future advances in competing technology.

The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth below and elsewhere in this MD&A.

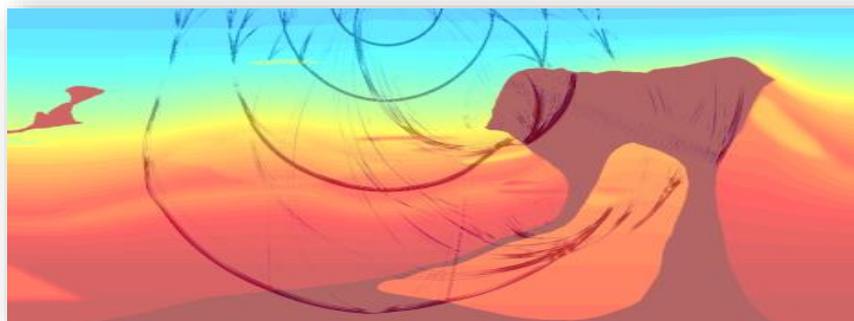
Investors should not place undue reliance on forward-looking statements as the plans, intentions or expectations upon which they are based might not occur. Forward-looking statements include statements with respect to the timing and amount of estimated future revenue and sales and the Company's ability to protect and commercially exploit its intellectual property. Readers are cautioned that the foregoing lists of factors are not exhaustive. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement. The Company does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by law.

Company Overview

Acceleware is a High Performance Computing (“HPC”) company focused on the development of software and solutions for the oil and gas industry. Acceleware provides seismic imaging software that enables oil and gas companies to find hydrocarbons in the most complex geological formations. In addition to software, Acceleware offers HPC software development and electromagnetic simulation consulting services for oil and gas customers. A significant component of Acceleware’s consulting practice is made up of HPC and simulation training services.

Acceleware was founded in 2004 to build software solutions that targeted the graphics processing unit (“GPU”) as a compute platform. The first product was an accelerated finite difference time domain (“FDTD”) solution for the electromagnetic (“EM”) simulation industry. AxFDTD™ continues to be sold to many Fortune 500 companies such as Blackberry, Samsung, LG, Foxconn, Nikon, Renault, Mitsubishi, Merck, Boeing and Lockheed Martin. With AxFDTD, Acceleware was a pioneer in the GPU computing revolution.

Recognizing an opportunity in the similarity between electromagnetic FDTD and certain seismic imaging algorithms, Acceleware entered the seismic imaging market in 2008. The Company’s first product was a GPU accelerated Kirchhoff Time Migration solution, followed closely by CPU and GPU enabled Reverse Time Migration (“RTM”) library, AxRTM™ in 2009. In 2013, Acceleware introduced AxWave™, a forward modelling variant of reverse time migration which allows customers to accurately model seismic acquisition and data characterization. Acceleware accesses the oil and gas exploration and development market through a combination of channel and direct sales. The Company provides channel partners with software solutions as an add-on or replacement to an existing seismic data processing platform to increase the functionality of and/or the speed of partners’ software. Some of the Company’s current seismic ISV partners include Tsunami Development, Paradigm Geophysical, Open Geophysical, Ltd. and GeoTomo LLC.

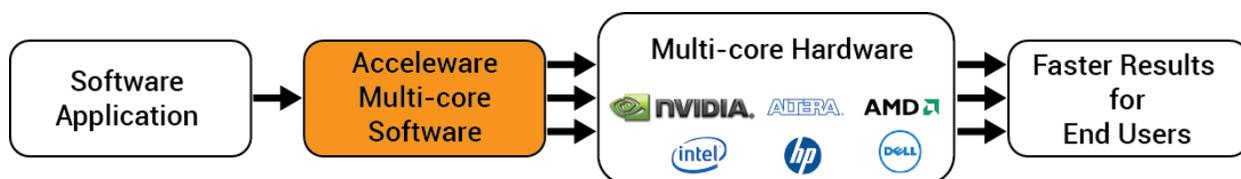


Acceleware provides HPC consulting services and HPC training to oil and gas companies such as ExxonMobil, GeoTomo, Saudi Aramco, Rock Solid Imaging, EMGS, Repsol, and Chevron. These companies utilize Acceleware’s expertise to improve the performance of their scientific computing software, and increase their in-house development capability. Acceleware’s HPC training business has objectives beyond revenue and income growth. The Company uses HPC training services as a marketing tool to promote its software and HPC development services. In 2011, Acceleware began providing simulation and design services to oil and gas companies investigating the technology to use radio frequency (“RF”) energy for in-situ heating of heavy oil and bitumen. Acceleware’s unique expertise with RF heating technology has resulted in service revenue both locally and abroad. The Company has developed software tools based on AxFDTD coupled to third party reservoir simulation software that are used internally by the Company to assist in the RF heating equipment design and simulation services business. In late 2013, Acceleware commercialized and introduced these simulation tools as AxHEAT™ a product aimed at oil and gas companies investigating the effectiveness of RF heating in increasing the efficiency of heavy oil and oil sands production.*

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The FDTD solution will continue for the traditional markets and is an enabling technology for AxHEAT and the controlled source electromagnetic (“CSEM”) method in the energy market. Increased sales and marketing efforts for these new and competitive technologies will also be a Company priority.

Beyond oil and gas, Acceleware’s traditional market has been electromagnetic simulation, and the Company continues to provide software and services to this industry. With AxFDTD, most of the major mobile telephone manufacturers in the world are using Acceleware’s electromagnetic design solutions to design their products more rapidly. Acceleware’s fourth-generation software acceleration solutions that support multi-board GPU solutions can accelerate entire industrial simulation and processing applications by over 35 times.



The EM solutions developed by Acceleware can be easily integrated by software developers, saving them the expense and time of migrating their applications to high performance multi-core platforms. Acceleware improves the overall experience for end users of these applications by providing greater computing speed without end users having to learn new skills or change their work processes.

In the EM market, software developers partner with Acceleware to increase the speed of their software. Some of the Company’s current software partners include SPEAG, Synopsys and Agilent Technologies. Acceleware reaches the EM market through a combination of partner channels and direct sales.

In the EM market and elsewhere, Acceleware provides HPC consulting services including training to strategic customers, under fixed price or hourly contracts. These services and training are offered when there is a strategic opportunity to develop new software solutions or to engage in significant consulting projects.

Acceleware was founded in February 2004 by a group of graduate students and professors from the University of Calgary’s Electrical Engineering department and became a public company on the TSX Venture Exchange in January 2006 through a reverse takeover of a capital pool company, Poseidon Capital Corp. The Company is headquartered in Calgary, Alberta. As at September 30, 2014, Acceleware had 17 employees including: 2 in administration; 2 in sales, marketing, and product management; and 13 in research and development.

Overall Performance

Despite an encouragingly significant increase in software revenue (product revenue plus maintenance revenue), Acceleware experienced a decrease in total revenue during the three months ended September 30, 2014 (“Q3 2014”), compared to the same three month period a year ago (“Q3 2013”), caused by lower consulting revenue. In Q3 2014, Acceleware recorded software revenue in excess of 45% of total revenue for the quarter. The achievement is a direct result of increased seismic imaging software sales. Product sales increased 91% in Q3 2014 compared to Q3 2013 while maintenance revenue increased 66% in Q3 2014 compared to Q3 2013.

Q3 2014 revenue fell by 23% to \$515,241 from \$672,035 in Q3 2013 on lower consulting revenue. Revenue also decreased 21% from \$655,084 recorded in Q2 2014 also on lower consulting revenue, as well as lower product revenue. For the nine months ended September 30, 2014, revenue declined 25% to \$1,843,309 compared to \$2,449,845 recorded in the nine months ended September 30, 2013, again due to lower consulting revenue. Product revenue increased 94% in the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013, while maintenance revenue rose 43% over the same period

While revenue has declined, Acceleware has also reduced expenses to limit the impact on profitability. During the three months ended September 30, 2014, Acceleware reduced total comprehensive loss 57% to \$83,518 compared to \$194,143 for the three months ended September 30, 2013. Total comprehensive loss in Q3 2014 increased 15%

compared to Q2 2014 when it was \$72,530, due to lower revenue and despite lower expenses. During the nine months ended September 30, 2014, loss from operations decreased 28% to \$191,421 compared to \$264,953 for the nine months ended September 30, 2013. The decrease is a result of lower expenses across all categories, and despite lower revenue. Total comprehensive loss decreased 9% for the nine months ended September 30, 2014 to \$190,941 compared to \$209,941 for the nine months ended September 30, 2013 due to lower expenses, despite lower revenue and other income.

On August 14, 2014 Acceleware issued 10,240,000 common shares at a price per share of \$0.05, for gross proceeds of \$512,000, significantly improving the Company's working capital and cash positions. At September 30, 2014, Acceleware had \$647,268 in working capital compared to \$191,483 as at June 30, 2014 and \$212,724 as at December 31, 2013. As a result of the financing, cash and cash equivalents have increased to \$580,785 at September 31, 2014 compared to \$322,565 as at June 30, 2014 and \$400,810 as at December 31, 2013. At September 30, 2014, the Company had \$56,211 (December 31, 2013 - \$46,411) in combined short-term and long-term debt in the form of finance leases. The Company actively manages its cash flow and investment in new products to match its cash requirements to cash generated from operations. In order to maximize cash generated from operations, the Company plans to continue to focus on high gross margin revenue streams such as those from software products, consulting services and training; focus on selected core vertical markets; minimize operating expenses where possible; and limit capital expenditure.

The Company's Management believes that successful execution of its business plan will result in sufficient cash flow to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of the objectives discussed above, or that sufficient financing from outside sources will be available. Further, if the Company's operations are unable to generate cash flow levels at or above current projections, the Company may not have sufficient funds to meet its obligations over the next twelve months. Should such events occur, Management is committed to implementing all or a portion of its contingency plan. This plan has been developed and designed to provide additional cash flow, and includes, but is not limited to, deferring certain additional product development initiatives, and further reducing sales, marketing and general and administrative expenses, and seeking outside financing. The failure of the Company to achieve one or all of the above items may have a material adverse impact on the Company's financial position, results of financial performance and cash flows.*

Highlights and Events

August 14, 2014 – Acceleware closed a private placement previously announced on July 24, 2014. The Company issued 10,240,000 common shares at a price per share of \$0.05, for gross proceeds of \$512,000. All securities issued are subject to a hold period, which will expire on December 15, 2014.

June 16, 2014 – Acceleware and GeoTomo LLC announced that they have signed a reseller agreement which allows GeoTomo to integrate AxRTM into the GeoThrust seismic data processing system.

June 5, 2014 – Acceleware announced the launch of AxHeat™, a modeling software application that enables heavy oil producers to accurately model the impact of using radio frequency (RF) heating to mobilize in situ heavy oil reserves

February 12, 2014 – Acceleware announced that Open Geophysical, Inc., a Houston based seismic processing software company, and Acceleware signed a reseller agreement (the "Agreement") which allows Open Geophysical to integrate AxRTM into its OpenCPS land and marine seismic processing software. Acceleware and Open Geophysical also announced that Open Geophysical's parent company, Dolphin Geophysical ASA, will be the initial customer under the Agreement.

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January 16, 2014 - Acceleware announced a significant sale of AxRTM software to Colombia's Ecopetrol S. A., Columbia's largest integrated oil and gas company. Ecopetrol has selected Tsunami Development's seismic imaging suite for the exploration of hydrocarbon reserves.

Strategic Update

Oil and Gas Focus

In 2014, the Company is focused on actively selling products and consulting services to the oil and gas exploration market. The Company continues to develop its latest release of AxRTM with TTI, which the Company believes is a state-of-the-art RTM seismic imaging product. In 2013, the Company released AxWave, a finite-difference forward modelling package. These and other accelerated seismic solutions, with dense packaging and improved economics in power and cooling, provide a multi-fold performance increase that reduces lengthy processing times and enables expedited drilling decisions for the oil and gas industry. In 2014, the Company is continuing the development of follow-on seismic products to AxRTM, such as full waveform inversion and elastic modelling. In addition to these new products, Acceleware is continuously upgrading the performance of AxRTM and adding new customer-driven features. During the three months ended September 30, 2014 the Company derived its first revenue from AxFWI™, Acceleware's new modular full waveform inversion software application. Full waveform inversion allows geophysicists to dramatically improve subsurface models with less manual processing.

The Company currently sells product and services solutions into the oil and gas market and will continue to develop improvements to its products and intensify its marketing and business development activities in this market throughout 2014. The Company currently sells its seismic imaging solutions through four resellers, and is actively pursuing other resellers. The Company's key Seismic ISVs are Paradigm Geophysical, Tsunami Development, Open Geophysical, Ltd, and GeoTomo LLC. Acceleware has also seen significant opportunities for sales directly to end-users in this market, and expects to continue to see significant direct sales going forward.*

Management believes that adding new partners and increasing the proportion of the partners' end-users that can be addressed by Acceleware's solutions will drive revenue growth, strengthen Acceleware's competitive position in the oil and gas market, and help to establish market leadership. Management believes that market leadership in oil and gas will result in higher sales penetration over the long-term, as well as improved profitability. Growth in revenue from the oil and gas market will be funded by operations, existing cash resources and investments in the Company and further financing as required from time to time. The Company will continue to finance operations and its growth strategy primarily through the sale of the Company's products and services.*

Electromagnetic software products

While the Company is focusing on oil and gas, it continues to sell and develop its EM FDTD solution. In the EM market, software is sold to end users primarily through ISVs that have integrated Acceleware's solution into their software packages. Acceleware currently works with some of the world's largest companies in the electronics market, which consists of mobile phone manufacturers, industrial electronics firms, and government organizations. ISVs are an important sales channel for Acceleware, and work with the Company's sales force by selling on Acceleware's behalf, co-selling with Acceleware's sales people, or referring potential customers to Acceleware. In 2014, Acceleware's CAE ISV partners include SPEAG, Agilent Technologies, Synopsis, Inc., and Crosslight Software Inc.

To drive future sales growth, Acceleware will work to add new ISV partnerships. Beyond expanding the Company's potential customer base, new ISV partnerships also provide Acceleware with additional reselling agents who are strongly incented to cross-sell Acceleware's products alongside their software solutions.*

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In addition to adding ISV partners, Acceleware is working to deliver new products and solutions to address the needs of a larger proportion of the installed base of its ISV partners. The Company is continuously improving its software acceleration products and expects to continue to release improved products with significant increases in performance every year.*

Consulting services business

Acceleware continues to see demand for its specialized expertise primarily within its core oil and gas vertical. The Company provides HPC services such as proof of concept, contract development, software code porting, and training to its consulting clients. Where possible, the Company uses services as leverage to increase adoption of its products within the oil and gas market.

Consulting services relate to GPU and CPU HPC projects, and electro-magnetic simulation. In some cases, services align well with the Company's core products. In several cases, the Company is developing long-term recurring business from key customers.

In 2014, Acceleware will host several HPC training classes in both open enrolment format and custom-designed formats for individual organizations.

RF Heating business

In 2011, Acceleware began providing simulation and equipment design services to oil and gas companies investigating the technology to use radio frequency energy for in-situ heating of heavy oil and bitumen. Acceleware's unique expertise with this RF heating technology has resulted in services revenue both locally and abroad. The Company has developed software tools based on FDTD that are used internally in the Company to assist in the RF heating simulation and equipment design services business. In late 2013, Acceleware commercialized and introduced these simulation tools as AxHEAT, a product aimed at oil and gas companies investigating the effectiveness of RF heating in increasing the efficiency of heavy oil and oil sands production. In 2014, the company has begun to develop proprietary RF heating technology. Beginning in August, 2014 the Company has received funding from the National Research Council – Industrial Research Assistance Program (“NRC-IRAP”) to partially finance the development.

Going forward into 2014, Acceleware will continue to focus on oil & gas, with AxRTM, AxWave, AxFWI, AxHEAT and RF heating as the main strategic revenue and investment technologies. Innovations and improvements to the FDTD solution will continue for the traditional markets and be an enabling technology for AxHEAT and the CSEM method in the energy market. Increased sales and marketing efforts for these new and competitive technologies will also be a Company priority.

Summary of Quarterly Results

The following table highlights revenue, cash used in operating activities, total comprehensive (loss) income and (loss) earnings per share for the eight most recently completed quarters ended September 30, 2014.

	2014				2013			2012
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Revenue	\$515,241	\$655,084	\$672,984	\$616,329	\$672,035	\$824,783	\$953,027	\$1,010,814
Cash (used) generated in operating activities	(247,257)	80,069	(145,443)	58,215	(165,976)	198,314	31,782	(52,718)
Total comprehensive (loss) income for the period	(83,518)	(72,530)	(34,893)	(221,053)	(194,143)	(87,290)	71,492	107,096
Earnings (loss) per share basic and diluted	(\$0.001)	(\$0.001)	(\$0.001)	(\$0.004)	(\$0.003)	(\$0.002)	\$0.001	\$0.002

Acceleware is seeing steadily increasing software revenue. However, reduced consulting revenue caused Q3 2014 total revenue to decrease relative to Q3 2013. Despite the lower revenue, total comprehensive loss fell in Q3 2014 compared to Q3 2013. Cash generated in operating activities declined in Q3 2014 compared to Q3 2013 due to investment in working capital.

Results of Operations

Revenue

During the three months ended September 30, 2014, the Company reported total revenue of \$515,241, a 23% decrease compared to \$672,035 for the three months ended September 30, 2013. The decrease in recognized revenue over the same period in the prior year was due to a decline in consulting revenue. Recognized revenue fell 21% in Q3 2014 compared to \$672,064 in Q2 2014 due largely to lower consulting and product revenue.

Revenue	Three months ended 09/30/2014	Three months ended 09/30/2013	Three months ended 06/30/2014	% change Q3 2014 over Q3 2013	% change Q3 2014 over Q2 2014
Product sales	\$ 123,421	\$ 64,619	\$ 231,119	91%	-47%
Maintenance	110,983	67,052	107,533	66%	3%
Consulting	280,837	540,364	316,432	-48%	-11%
	\$ 515,241	\$ 672,035	\$ 655,084	-23%	-21%

Product sales increased 91% from \$64,619 in Q3 2013 to \$123,423 in Q3 2014. In particular, sales of the Company's new seismic velocity modelling imaging product, AxFWI, showed a significant increase year over year, while sales of AxFTD also rose. Product revenue decreased 47% from \$231,119 in Q2 2014, due to lower seismic imaging software sales (AxRTM). Maintenance revenue grew 66% from \$67,052 in Q3 2013 to \$110,983 in Q3 2014 reflective of the overall increase in maintenance contracts renewed for AxFTD and in seismic software leases. Maintenance revenue increased 3% in Q3 2014 compared to the \$107,533 recorded in Q2 2014, reflective of steadily increasing software product sales. Consulting services declined 48% to \$280,837 in Q3 2014 from \$540,364 recorded in Q3 2013 due to a decrease in oil and gas consulting services for both RF heating and HPC. The Company's RF heating customers are moving into a prototype testing phase for the RF heating technology resulting in fewer requirements for simulation services. Simulation services are expected to resume later in 2014 or early

2015*. Consulting revenue fell 11% from the \$316,432 recorded in Q2 2014 on lower HPC consulting services revenue.

During the nine months ended September 30, 2014, the Company reported total revenues of \$1,843,309, a 25% decrease compared to \$2,449,845 for the nine months ended September 30, 2013. The decline in recognized revenue over the same period in the prior year was due to a significant decrease in oil and gas consulting services for both RF heating and HPC solutions.

Revenue	Nine months ended 09/30/2014	Nine months ended 09/30/2013	% change Nine months ended 09/30/2014 over Nine months ended 09/30/2013
Product sales	\$ 520,346	\$ 267,845	94%
Maintenance	327,069	228,638	43%
Consulting	995,894	1,953,362	-49%
	\$ 1,843,309	\$ 2,449,845	-25%

Product sales rose 94% to \$520,346 for the nine months ended September 30, 2014 from \$267,845 recorded in the nine months ended September 30, 2013, due in large part to a significant increase in seismic imaging software sales. AxFTD revenue also grew over the same period. Maintenance revenue increased 43% to \$327,069 for the nine months ended September 30, 2014 from \$228,638 in the nine months ended September 30, 2013. The increase in maintenance revenue is a result of growth in the number of AxRTM seismic imaging maintenance and lease customers. As the Company's RF heating customers are moving into a field testing phase, RF heating consulting services have declined. Consulting revenue fell 49% to \$995,894 in the nine months ended September 30, 2014 from \$1,953,362 recognized in the nine months ended September 30, 2013. Simulation services are expected to grow later in 2014, or in 2015*.

Expenses

Expenses	Three months ended 09/30/2014	Three months ended 09/30/2013	Three months ended 06/30/2014	% change Q3 2014 over Q3 2013	% change Q3 2014 over Q2 2014
Cost of revenue	\$ 78,226	\$ 108,265	\$ 81,132	-28%	-4%
General & administrative	253,268	361,086	349,251	-30%	-27%
Research & development	267,265	396,827	297,231	-33%	-10%
	\$ 598,759	\$ 866,178	\$ 727,614	-31%	-18%

Expenses fell 31% during the three months ended September 30, 2014 to \$598,759 from \$816,178 for the three months ended September 30, 2013. The decrease is a result of lower expenses in all categories, in particular, general and administrative and research and development expense. Expenses fell 18% from the \$727,614 recorded in Q2 2014, due to lower general and administrative and research and development expense.

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Cost of revenue for Q3 2014 fell 28% to \$78,226 from \$108,266 in Q3 2013. The decline is a result of decreased time and expenses related to lower consulting services revenue. Cost of revenue decreased 4% from \$81,132 expensed in Q2 2014, which is consistent with the decline in consulting revenue.

General and administrative expenses (“G&A”) include all salaries (excluding research and development personnel) and related expenses (including benefits and payroll taxes); sales and marketing activities; facility costs; stock-based compensation; a proportion of amortization of assets; and professional fees. For the three months ended September 30, 2014, G&A expenses dropped 30% to \$253,268 from \$361,086 recorded in Q3 2013. The decrease is a result of reduced salaries reflective of fewer staff, lower bad debt expense, and reduced other expenses. G&A expense fell 27% in Q3 2014 compared to the \$349,251 recorded in Q2 2014. The decrease results from reduced salaries, and a foreign exchange gain caused by the depreciation of the Canadian dollar relative to the United States dollar in Q3 2014 relative to Q2 2014.

For the three months ended September 30, 2014, research and development (“R&D”) expenditures fell 33% to \$267,265 from \$396,827 for the three months ended September 30, 2013. The decline is a result of fewer staff and consultants in Q3 2014 and higher government funding from the Alberta Innovates – Technology Futures and NRC-IRAP programs. R&D expense was 10% lower in Q3 2014 compared to the \$297,231 recorded in Q2 2014, due to funding from NRC-IRAP.

Expenses fell 25% during the nine months ended September 30, 2014 to \$2,034,730 from \$2,714,798 for the nine months ended September 30, 2013. The decline is a result of decreases in all expense categories, indicative of fewer staff and contractors employed.

Expenses	Nine months ended 09/30/2014	Nine months ended 09/30/2013	% change Nine months ended 09/30/2014 over nine months ended 09/30/2013
Cost of revenue	\$ 243,759	\$ 515,783	-53%
General & administrative	921,245	1,108,578	-17%
Research & development	869,726	1,090,437	-20%
	\$ 2,034,730	\$ 2,714,798	-25%

Cost of revenue for the nine months ended September 30, 2014 fell 53% to \$243,759 from \$515,783 in the nine months ended September 30, 2013. The decrease is a result of lower consulting revenue, and therefore less salary cost allocated to cost of revenue.

For the nine months ended September 30, 2014, G&A expenses fell 17% to \$921,245 from \$1,108,578 recorded in the nine months ended September 30, 2013. The decrease is a result of lower marketing and sales expenses and salaries, and reduced administration expenses, including reduced bad debt expense.

For the nine months ended September 30, 2014, research and development (“R&D”) expenditures decreased 20% to \$869,726 from \$1,090,437 for the nine months ended September 30, 2013. The decline is a result of fewer staff and contractors associated with research and development, coupled with increased government assistance from the Alberta Innovates – Technology Futures and NRC-IRAP programs.

Other income

During the nine months ended September 30, 2013, the Company recorded other income of \$54,480 relating to third-party Asset-Backed Commercial Paper (“ABCP”) settlement funds, with no similar amount in the nine months ended September 30, 2014. This payment was pursuant to the ABCP settlement distribution plan announced by the Ontario Securities Commission and Investment Industry Regulatory Organization of Canada in 2013.

The balance of other income is interest income on cash deposits.

Total comprehensive income (loss)

The Company reduced its total comprehensive loss by 57% for the three months ended September 30, 2014 to (\$83,518), from a loss of (\$194,143) recorded in Q3 2013. The improvement is due to lower expenses and comes despite reduced revenue. Total comprehensive loss increased from the (\$72,530) recorded in Q2 2014, due to lower revenue and despite lower expenses. Total comprehensive loss was (\$191,421) for the nine months ended September 30, 2014, compared to total comprehensive loss of (\$209,941) for the nine months ended September 30, 2013 due to decreased expenses as explained above.

Liquidity and Capital Resources

On August 14, 2014 Acceleware issued 10,240,000 common shares at a price per share of \$0.05, for gross proceeds of \$512,000, significantly improving the Company's working capital and cash positions. At September 30, 2014, Acceleware had \$647,268 in working capital compared to \$191,483 as at June 30, 2014 and \$212,724 as at December 31, 2013. Due to the financing, cash and cash equivalents have increased to \$580,785 at September 31, 2014 compared to \$322,565 as at June 30, 2014 and \$400,810 as at December 31, 2013. At September 30, 2014, the Company had \$56,211 (December 31, 2013 - \$46,411) in combined short-term and long-term debt in the form of finance leases. The Company actively manages its cash flow and investment in new products to match its cash requirements to cash generated from operations. In order to maximize cash generated from operations, the Company plans to continue to focus on high gross margin revenue streams such as those from software products, consulting services and training; focus on selected core vertical markets; minimize operating expenses where possible; and limit capital expenditure.

The Company's Management believes that successful execution of its business plan will result in sufficient cash flow to fund projected operational and investment requirements. However, no assurances can be given that the Company will be able to achieve all or part of the objectives discussed above, or that sufficient financing from outside sources will be available. Further, if the Company's operations are unable to generate cash flow levels at or above current projections, the Company may not have sufficient funds to meet its obligations over the next twelve months. Should such events occur, Management is committed to implementing all or a portion of its contingency plan. This plan has been developed and designed to provide additional cash flow, and includes, but is not limited to, deferring certain additional product development initiatives, and further reducing sales, marketing and general and administrative expenses, and seeking outside financing. The failure of the Company to achieve one or all of the above items may have a material adverse impact on the Company's financial position, results of financial performance and cash flows.*

Cash flows used in operations totaled \$247,257 for the three months ended September 30, 2014, compared to cash used in operations of \$165,976 for the three months ended September 30, 2013. The decrease is a result of increased investment in working capital, particularly trade and other receivables.

Trade and Other Receivables

Accounts receivable as at September 30, 2014 increased to \$700,185, compared to \$312,357 as at December 31, 2013. The increase is a result of higher revenue and stepped-up invoicing toward the end of Q3 2014. The Company maintains close contact with its customers to mitigate risk in the collection of accounts receivable.

* this paragraph contains forward looking information. Please refer to "Forward Looking Statements" and "Risk Factors and Uncertainties" for a discussion of the risks and uncertainties related to such information

Alberta SR&ED Tax Credits

For the three months ended September 30, 2014, the Company has recorded \$38,402 in additional Alberta SR&ED tax credit receivables compared to \$54,460 for the three months ended September 30, 2013. The Company received \$166,724 in cash during the nine months ended September 30, 2014 relating to the Company's 2013 Alberta SR&ED tax credit receivable. The total tax credit receivable was \$103,739 at September 30, 2014 (December 31, 2013 - \$166,418).

Current Liabilities

As at September 30, 2014, the Company had current liabilities of \$805,613 compared to current liabilities of \$721,285 as at December 31, 2013. The increase in current liabilities is due to higher deferred revenue as customers renewed maintenance agreements and entered software lease arrangements, and increased accrued liabilities associated with deferred salaries.

Investing Activities

For the nine months ended September 30, 2014, \$nil was invested in property and equipment compared to \$50,176 during the nine months ended September 30, 2013.

Financing Activities

On August 14, 2014 Acceleware issued 10,240,000 common shares at a price per share of \$0.05, for gross proceeds of \$512,000. During the nine months ended September 30, 2014, \$29,194 (nine months ended September 30, 2013 - \$12,614) was received in the form of computer equipment finance leases. During the nine months ended September 30, 2014, \$19,394 was repaid on finance leases compared to \$16,011 in the nine months ended September 30, 2013.

Risks Factors and Uncertainties

There have been no material changes in any risks or uncertainties facing the Company since December 31, 2013. A discussion of risks affecting the Company and its business is set forth under the heading Risk Factors and Uncertainties in Management's Discussion and Analysis for the period ended December 31, 2013.

Transactions with Related Parties

For the three months ended September 30, 2014, the Company incurred expenses in the amount of \$39,000 (three months ended September 30, 2013 - \$39,000) and \$118,435 for the nine months ended September 30, 2014 (nine months ended September 30, 2013 - \$123,540) with a company controlled by an officer of the Company as fees for duties performed in managing operations, and this amount is included in research and development expense. \$15,403 was included in accounts payable and accrued liabilities as at September 30, 2014 (December 31, 2013 \$8,219). These fees were charged to the Company in the normal course of operations and in the opinion of Management approximate fair value for services rendered.

For the nine months ended September 30, 2014, the Company incurred expenses in the amount of \$11,515 (nine months ended September 30, 2013 - \$293) and \$11,376 for the three months ended September 30, 2014 (three months ended September 30, 2013 - \$293) with a company controlled by a director of the Company for legal fees, and this amount is included in general and administrative expense. \$10,829 was included in accounts payable and accrued liabilities as at September 30, 2014 (December 31, 2013 - \$4,555). These fees were charged to the Company in the normal course of operations and in the opinion of management approximate fair value for services rendered.

Four officers of the Company have advanced \$319,254 (December 31, 2013 - \$221,280) to the Company. These

amounts are non-interest bearing, unsecured and are to be repaid no later than December 31, 2014. These amounts are recorded in accounts payable.

Key management includes the Company's directors and members of the executive management team. Compensation awarded to key management included:

	Three months ended September 30, 2014	Three months ended September 30, 2013	Nine months ended September 30, 2014	Nine months ended September 30, 2013
Salaries and short-term employee benefits	182,834	173,914	517,087	530,328
Share-based payments	11,554	4,614	30,329	17,161
	194,388	178,528	547,416	547,489

Critical Accounting Estimates

General

The Management's Discussion and Analysis for the year ended December 31, 2013 outlined critical accounting policies including key estimates and assumptions that Management has made under these policies and how they affect the amounts reported in the financial statements. During the quarter, there have been no material changes in Management's key estimates and assumptions and the unaudited interim condensed financial statements follow the same accounting policies and methods of application as the most recent audited annual financial statements.

Recent Accounting Pronouncements Issued and not yet Effective

Certain new standards, interpretations, amendments and improvements to existing standards were issued by the IASB or International Financial Reporting Interpretations Committee ("IFRIC") that are mandatory for accounting periods beginning after January 1, 2015 or later periods. The standards affected are as follows:

IFRS 2 Share-based payment

The amendments to IFRS 2, issued in December 2013 clarify the definition of "vesting conditions", and separately define a "performance condition" and a "service condition". A performance condition requires the counterparty to complete a specified period of service and to meet a specified performance target during the service period. A service condition solely requires the counterparty to complete a specified period of service. The amendments are effective for share-based payment transactions for which the grant date is on or after July 1, 2014.

IFRS 8 Operating segments

The amendments to IFRS 8, issued in December 2013, require an entity to disclose the judgments made by Management in applying the aggregation criteria for reportable segments. The amendments will only affect disclosure and are effective for annual periods beginning on or after July 1, 2014.

IFRS 9 Financial instruments

IFRS 9 was issued in November 2009 and subsequently amended as part of an ongoing project to replace IAS 39 *Financial instruments: Recognition and measurement*. The standard requires the classification of financial assets into two measurement categories based on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. The two categories are those measured at fair value and those measured at amortized cost. The classification and measurement of financial liabilities is primarily unchanged from IAS 39. However, for financial liabilities measured at fair value, changes in the fair value attributable to changes in an entity's "own credit risk" are now recognized in other comprehensive income instead of in profit or loss. This new standard will also affect disclosures provided under IFRS 7 *Financial instruments: disclosures*.

In November 2013, the IASB amended IFRS 9 to reflect the significant changes to hedge accounting. In addition, an entity can now apply the “own credit requirement” in isolation without the need to change any other accounting for financial instruments. The mandatory effective date of January 1, 2015 has been set aside to provide sufficient time for preparers of financial statements to make the transition to the new requirements.

IFRS 13 Fair value measurement

The Company applies the “portfolio exception”. Accordingly, it measures the fair value of financial assets and liabilities, with offsetting positions in market or counterparty credit risk, consistently with how market participants would price the net risk exposure. The amendments to IFRS 13, issued in December 2013, clarify that the portfolio exception applies to all contracts within the scope of IFRS 9 Financial instruments or IAS 39 Financial instruments: Recognition and measurement, regardless of whether they meet the definitions of financial assets or financial liabilities in IAS 32 Financial instruments: Presentation. The amendments are effective for annual periods beginning on or after July 1, 2014.

IAS 16 Property, plant and equipment and IAS 38 Intangible assets

The amendments to IAS 16 and IAS 38, issued in December 2013, clarify how an entity calculates the gross carrying amount and accumulated depreciation when a revaluation is performed. The amendments are effective for annual periods beginning on or after July 1, 2014.

IAS 24 Related party disclosures

The amendments to IAS 24, issued in December 2013, clarify that a management entity, or any member of a group of which it is a part, that provides key management services to a reporting entity, or its parent, is a related party of the reporting entity. The amendments also require an entity to disclose amounts incurred for key management personnel services provided by a separate management entity. This replaces the more detailed disclosure by category required for other key management personnel compensation. The amendments will only affect disclosure and are effective for annual periods beginning on or after July 1, 2014.

The Company is currently assessing the impact of these standards on its reporting and disclosures. Unless otherwise stated, the Company does not plan to early adopt any of these new or amended standards and interpretations.

Financial Instruments and Other Instruments

The Company’s only financial instruments are the monetary assets and liabilities appearing on its balance sheet.

Disclosure of Outstanding Share Data

As of the date of this MD&A, Acceleware had the following common shares and options outstanding:

Common Shares	66,190,266
Stock Options	5,151,448

Additional Disclosure for Venture Issuers without Significant Revenue

Additional disclosure concerning the Company's research and development expenses and general and administrative expenses is provided in the audited annual financial statements for December 31, 2013 that are available on www.sedar.com and as noted below.

Research and Development	Three months ended September 30, 2014	Three months ended September 30, 2013
Salaries	\$ 247,874	\$ 320,592
Consulting	42,750	78,268
R&D lab supplies	8,572	17,668
Stock-based compensation	7,628	5,868
Rent and overhead allocations	23,754	19,032
Amortization	11,635	9,859
Government assistance	(36,546)	--
Alberta SR&ED Tax Credits	(38,402)	(54,460)
Total	\$ 267,265	\$ 396,827

Sales, General and Administration	Three months ended September 30, 2014	Three months ended September 30, 2013
Salaries	\$ 136,086	\$ 193,028
Marketing	31,858	21,658
Travel	6,093	7,762
Share-based payments	10,304	7,038
Rent, supplies and public company fees	33,472	92,716
Amortization	11,635	9,859
Professional fees	23,820	12,977
Bad debt expense	--	16,048
Total	\$ 253,268	\$ 361,086